

ARIEL GRAVELLE

LEADERSHIP & CONSTRUCTION MANAGEMENT

📞 805-215-6246 ✉ arielagravelle@gmail.com 📍 Minneapolis, MN

SUMMARY

Dynamic and results driven professional with experience in commercial TI buildouts, residential remodeling, facilities management, commercial and residential lease negotiations, business management and systems innovation. Expertise in permitting and zoning, project planning, schedule management, interpreting blueprints and financial reports, contract negotiation, budgeting, team leadership and resource allocation.

EXPERIENCE

OWNER & GENERAL MANAGER | BUILDOUT & OPERATIONS

THE JUNE HOUSE | Edina & St. Louis Park, MN

2023-present

- Oversaw the buildout, budgeting, permitting and construction of The June House, a high-end home furniture and decor store in Centennial Lakes Plaza.
- Designed hundreds of furniture and decor skus and worked with global suppliers and manufacturers to build and finish all designs to specifications.
- Managed international procurement and end-to-end logistics, and executed strategic product staging to enhance customer experience on the sales floor.
- Worked with discerning clients, designing their living spaces to incorporate The June House's one- and some-of-a-kind furniture to imbue their homes with a feeling of relaxed luxury.

OWNER & PROJECT MANAGER | RESIDENTIAL CONSTRUCTION

HIGHLINE PROPERTIES | CA & MN

2020-2023

- Managed acquisition, design, construction and disposition on major residential remodels.
- Led cross-functional teams, including subcontractors, tradespeople, and suppliers, ensuring project efficiency and high-quality outcomes throughout each phase.
- Created and maintained budgets that consistently delivered profitable outcomes.
- Coordinated all aspects of design, permitting, and compliance to meet local building codes, safety regulations, and industry standards.
- Negotiated contracts with vendors, contractors, and suppliers, optimizing costs while maintaining project quality and prioritizing timely completion.
- Conducted site evaluations and collaborated with architects and engineers to determine structural integrity and design solutions for complex remodels.

OWNER & GENERAL MANAGER | BUILDOUT & OPERATIONS

BLUEBIRD SALON | San Luis Obispo, CA

2008-2020

- Founded Bluebird Salon from scratch in 2008 and grew it to one of the top salons in California, winning 'Best Salon in SLO County' for 7 years in a row with both The New Times and The Mustang Daily, and consistently outperforming all Bumble and bumble retail salon accounts in the Southwestern United States.
- Hired and led a team of 30+ employees and independent contractors and consistently generated \$1.35M+ in annual revenue as a single brick and mortar location.
- Oversaw the buildout, budgeting, permitting, construction and timely completion of three different commercial locations. Spearheaded successful effort in coordination with the City of SLO, City Council, the Cultural Heritage Committee, the Architectural Review Committee and local residents to push an atypical facade project through.

OWNER & PROPERTY MANAGER | MULTI-UNIT RESIDENTIAL OPERATIONS

FIDARO PROPERTIES | NY & OH

2004-2007

- Acquired and managed 41 residential units in Rochester, NY and Cincinnati, OH, consisting of two 4-plexes and a 33-unit apartment complex.
- Oversaw all aspects of property ownership and management, including residential lease drafting and execution, rent collections, property maintenance fulfillment and turn-over remodels, advertising and filling vacancies, tenant relations, financial management and reporting, and ensuring a positive NOI.

STRENGTHS



STRATEGIC PROBLEM SOLVING

Proven ability to analyze and solve complex challenges, drawing from hands-on experience building businesses in diverse industries and markets.



LEADERSHIP & TEAM BUILDING

Built and led a team of 30+ professionals, with an emphasis on developing company culture that fostered accountability, mutual respect and collaboration.



ORGANIZATION & ACCURACY

Successfully built systems and checks and balances that ensured company-wide consistency and improved organizational efficiency across business processes.

SKILLS

- Adobe Creative Suite
- Microsoft Office Suite
- Procore Certified
- OSHA 30 Construction (in progress)
- Budgeting & Financial Reporting
- Contract Negotiation
- Construction Project Planning
- Team Leadership
- Procurement & Logistics

EDUCATION

BA, LIBERAL STUDIES

magna cum laude

Azusa Pacific University

1997-2001

COMMUNITY

MEMBER, BOARD OF DIRECTORS

Downtown San Luis Obispo

2017-2019

SECRETARY, BOARD OF DIRECTORS

Outside Now Nature Academy

2009-2014

FOUNDER, DARE TO WEAR GREEN

The Dare to Wear Green Gala benefits Outside Now Nature Academy, raising \$25k+ per year for education.